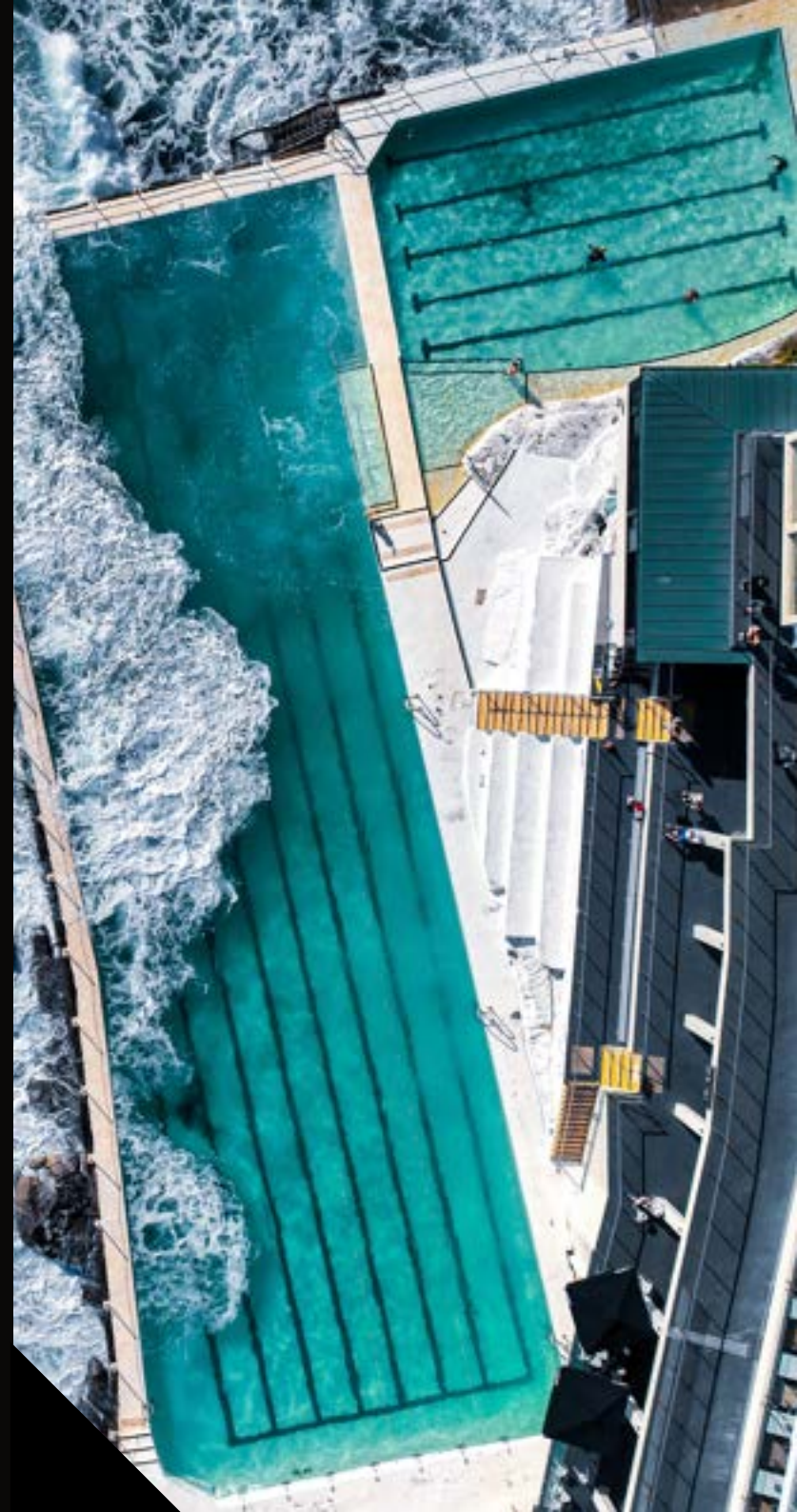


BUYERS MARKET
BUYERS AGENTS

WELCOME HOME

Where Every Detail Matters:
Uncompromising Excellence in Property Acquisition



“Transforming the property buying experience through empathy, expertise, and a passion for delivering exceptional outcomes.”

OUR CORE VALUES

EXCELLENCE

Delivering Exceptional Results Through Unwavering Dedication

We are driven by a commitment to excellence in every aspect of our work. Through unwavering dedication and deep expertise, we deliver exceptional results that consistently exceed client expectations, setting us apart in Sydney's competitive property market.

INNOVATION

Pioneering Smarter Solutions for Your Property Journey

We embrace forward-thinking strategies, pragmatism, and fresh perspectives, constantly seeking innovative solutions to enhance your property buying experience. Our commitment to continuous improvement drives us to remain at the forefront of the market, leveraging cutting-edge tools, tech, and market insights to provide you with unparalleled service at every stage.

TRANSPARENCY

Empowering You Through Open Communication

Honesty and clarity are at the core of our client relationships. We believe in fostering open and honest communication, ensuring our clients are fully informed and empowered throughout their property journey. We provide clear, accurate information, enabling you to make confident, well-informed decisions every step of the way.

INTEGRITY

Building Trust Through Ethical Practices

We conduct our business with the utmost integrity, upholding the highest ethical standards in all our interactions. Acting in the best interests of our clients and honouring our promises, we build lasting relationships founded on trust, mutual respect, and shared success.

01. WHO WE ARE

**Exclusive Access,
Unparalleled Expertise: Who We Are**

02. OUR SERVICES

Redefining the Art of Property Acquisition, Empowering Your Real Estate Ambitions

01.

FULL-SERVICE PROPERTY ACQUISITION (SEARCH, NEGOTIATE & SETTLE)

Seamlessly navigate the entire property acquisition journey with our comprehensive full-service offering.

COMPLETE ACQUISITION MANAGEMENT

From initial search and due diligence to negotiation and settlement, we handle every aspect of your property purchase.

MAXIMISE YOUR INVESTMENT

We conduct thorough due diligence, negotiate effectively, and manage all transactional elements with your lawyer and broker to secure the best possible outcome for you.

STRATEGIC GUIDANCE AND SUPPORT

Our experienced team provides expert advice and unwavering support at every stage, ensuring a confident and informed journey.

UNCOVER HIDDEN OPPORTUNITIES

We leverage our extensive network and market insights to identify exclusive properties that perfectly match your criteria.

02.

EXPERT NEGOTIATION AND ADVOCACY

Secure your dream property at the most favourable price with our expert negotiation and acquisition services.

STRATEGIC NEGOTIATION EXPERTISE

We leverage our market knowledge and tactical skills to achieve the best possible outcome in your property negotiations.

CONFIDENT ADVOCACY

Our skilled negotiators act as your advocate, ensuring your interests are protected throughout the buying process.

EFFORTLESS TRANSACTION MANAGEMENT

We handle all the complexities of the negotiation and acquisition phase, including due diligence.



03.

AUCTION BIDDING

Confidently navigate the auction process with our strategic bidding and acquisition expertise.

STRATEGIC BIDDING STRATEGY

We develop a tailored bidding plan based on your budget, desired property, and market conditions.

EXPERT AUCTION REPRESENTATION

Our experienced auction bidders represent you at auction, executing your strategy with precision and control.

ELIMINATE AUCTION ANXIETY

We handle the pressure of bidding on your behalf, ensuring a stress-free experience, especially for interstate or international buyers.

MAXIMISE YOUR CHANCES OF SUCCESS

Our strategic approach and expert bidding techniques increase your likelihood of securing your dream property at auction.



03. HOW WE WORK

—
Our Proven Process:
Transparency, Strategy, and Results

We take a comprehensive approach to property acquisition, combining expert market knowledge, strategic negotiation, and meticulous attention to detail to secure the best possible outcome for our clients.

| STEP 1 | STEP 2 | STEP 3 | STEP 4 | STEP 5 | STEP 6 | STEP 7 | STEP 8 | STEP 9 | STEP 10 |
|---|---|---|---|---|--|---|---|---|--|
| <p>DEFINE YOUR OBJECTIVES Personalised Consultation</p> | <p>CREATE A PROPERTY Brief Define Your Requirements</p> | <p>ACCESS OFF-MARKET OPPORTUNITIES Strategic Market Research</p> | <p>CURATED PROPERTY SELECTION Prime Options</p> | <p>EXPERT PROPERTY INSPECTIONS Informed Decisions</p> | <p>COMPREHENSIVE DUE DILIGENCE Minimising Risk</p> | <p>STRATEGIC NEGOTIATION Securing Your Value</p> | <p>CONTRACT MANAGEMENT Protecting Your Interests</p> | <p>SETTLEMENT COORDINATION Seamless Transition</p> | <p>POST-SETTLEMENT SUPPORT Long-Term Partnership</p> |
| <p>We work with you to identify your ideal property and develop a tailored strategy to achieve your goals.</p> <p>This initial consultation helps us understand your needs, preferences, and budget, setting the foundation for a successful partnership.</p> | <p>Together, we create a detailed brief that serves as a roadmap for our property search, guiding us to present only the most suitable options.</p> | <p>Our market insights and network give us access to exclusive, off-market properties, providing you with a clear advantage in Sydney's competitive real estate market.</p> | <p>Our team carefully assesses each property against your brief to identify the best matches, eliminating unsuitable options and streamlining your decision-making process.</p> | <p>We accompany you on inspections, providing insights and highlighting key features, potential issues, and areas for negotiation throughout the inspection process, answering your questions and helping you make informed decisions about the property.</p> | <p>Our rigorous due diligence process includes building and pest inspections, strata reports, and legal reviews to help identify potential risks; providing you with a holistic understanding of the property before proceeding with the purchase.</p> | <p>We work tirelessly to secure the best possible price, leveraging our expertise and market knowledge to negotiate the best price possible - taking into account market conditions, the property's value, and your budget.</p> | <p>Our team will carefully examine the contract to identify any potential issues or concerns, safeguarding your interests throughout the contract exchange process.</p> | <p>We manage the settlement end-to-end, working closely with your solicitor, mortgage broker, and other professionals; making the process as efficient and hassle-free as possible.</p> | <p>We're committed to supporting you after settlement; our team will remain available to answer any questions or concerns you may have, offering continued guidance and ongoing support as your chosen property partner.</p> |

04. WHAT OUR CLIENTS SAY

A Reputation Built on Trust:
What Our Clients Say About Us



Our clients are at the heart of everything we do, and we're committed to delivering exceptional service and results. Here are just a few examples of what our clients have to say about us.

JULIAN & HELEN - TAMARAMA

"My wife and I engaged Matt Spooner of Buyers Market to assist us purchase a property in Bondi. We had been unsuccessfully looking for ten months by this stage. Matt and Tammy were fantastic. He sourced many off market properties that weren't listed anywhere. With properties listed on the market he was able to add value with his comprehensive knowledge of all pertinent factors relating to the property; the property itself, the street, the area, factors influencing estimated values etc etc.

Matt obviously had very good relationships with selling agents in the area. His work ethic was faultless, his enthusiasm unbridled and nothing was ever too much trouble. Two months on we now have secured the property of our dreams which took a stroke of genius to uncover and which we would never have sourced ourselves. It was quite a narrow brief too which made it an even greater achievement. The negotiation employed to get the property for the right price was also outstanding. I wouldn't hesitate to recommend Matt and his team as Buyers Agents to anyone."

JACKY & ALEX - VAUCLUSE

"My husband and I were initially apprehensive about using a buyers agent. However the team from Buyers Market were incredible - they helped us secure the dream home for our family in just six weeks for significantly less than what we thought the property was worth. We're still shocked!

The team's extensive market knowledge, access to off market properties, strong relationships with selling agents and negotiation tactics were phenomenal. Not to mention the peace of mind we now feel having the teams end to end assistance with the buying process and due diligence.

Thank you!"

LAURA - BONDI

"Matt came recommended as someone who is hardworking, knowledgeable and trustworthy.

He delivered on those promises and more. Matt's expert knowledge of the property market and his intuition on what his clients needs can not be overstated.

Matt's connections meant that I was given every single opportunity off market and on market to find the right property for me - which meant when it came time to purchasing, I did so with confidence.

Matt is backed up by a great team who are super responsive. I would use Buyers Market again - every time! I highly recommend Matt and his team whatever your budget and circumstance."

GLENDA - MOSMAN

"What a wonderful team of people!

The best way to buy a property - the least stressful experience I've ever had - authentically and enthusiastically helpful and knowledgeable. The team really goes out of their way to make you feel they're on your side. Can't recommend them highly enough."



Get ahead of the market with our expert insights and personalised advice - schedule a private consultation today and take control of your property search

05. NEXT STEPS

Your Bespoke Property Journey Begins Now

STEP 1

ARRANGE YOUR PRIVATE CONSULTATION

Take the first step towards property mastery by scheduling a confidential consultation with our expert advisors.

STEP 2

CLARIFY YOUR PROPERTY VISION

Identify the essential features, exclusive location, and lifestyle elements that define your dream property.

STEP 3

EXPLORE SYDNEY'S MOST COVETED SUBURBS

Discover the exclusive properties and unique opportunities available in Sydney's most sought-after enclaves.



| | SUN | MON | TUE | WED | THU | FRI | SAT |
|--------|--------------------|---|---------------------|---|--------------------------|------------------------------|----------------------------|
| WEEK 1 | | Initial Meeting & Proposal | Agreement Finalised | Brief to Market - Notify Key Agents | Getting Started Session | Property Sourcing | Open Homes |
| WEEK 2 | | EDM to all Area Agents | Property Sourcing | Call Key Agents | Open Homes | | Open Homes |
| WEEK 3 | Property Shortlist | EDM to all Area Agents | Property Sourcing | Private Inspections | Open Homes | Private Inspections | Open Homes Attend Auctions |
| WEEK 4 | Property Shortlist | EDM to all Area Agents | Property Sourcing | Private Inspections | Open Homes | Private Inspections | Open Homes Attend Auctions |
| WEEK 5 | | Property Identified | Final Inspection | Due Diligence & Comparative Market Analys | Negotiation | Negotiation & Fomal Exchange | Celebrations! |
| WEEK 6 | Settlement Week | Liaison with finance & legal team to prepare Settlement | | Pre - Settlement Inspection | SETTLEMENT Keys Released | Moving Day | |

BM