

Buyers Market Buyers Agents

We help connect you with your
dream property.



Who are we?

We are a Full Service, Independent, Boutique real estate Buyer's Agency, specialising in sourcing, negotiating, and securing property in the Sydney Eastern Suburbs and surrounds.

Since our establishment, we have grown to be one of the most respected Buyer's Agencies in the Eastern Suburbs. A background in finance provides a unique understanding of the purchase process and ensures our finger is on the pulse and our clients are properly advised in all facets of the transaction.

Our local approach ensures our connections to the community and real estate professionals is unrivalled, ensuring our clients are treated as highly qualified, top tier buyers, opening the door to as many opportunities as possible to ensure they purchase the right property, at the right time, for the right price and in the right location.

Our Services



SEARCH, NEGOTIATE & CLOSE

Utilising our excellent knowledge of the Sydney Property Market, we help to connect you with your dream property. This service involves complete search and acquisition of the property and is the primary service offered.



NEGOTIATE & CLOSE

If you have found the property of your dreams, and you need a professional in the corner to make that dream become a reality, we can assist you by negotiating on your behalf and closing a deal.



AUCTION BIDDING

Buying at auction can be a fast and effective means of securing your dream property but they can also be terrifying for the unprepared bidder. We will attend auctions with you and bid on your behalf. This ensures you are properly represented while taking the emotion out of the auction process.

How we work

We make it easy. We reduce your stress. We mitigate your risk. We buy for the best possible price.

STEP ONE

Initial Meeting

We meet with you to introduce ourselves, and to come to an agreement on the best way forward with your search. We spend time getting to know you, and getting to know what's most important to you about the property you're looking for.

STEP TWO

Brief to market

Once we have a good understanding of what you're looking for, we proactively take your brief to the market. This includes leveraging our 800 + strong data base of local real estate agents to ensure you are getting complete visibility of the market.

STEP THREE

Finding Your Home

We take the time to scour the market for the perfect property for you. This will include visiting any number of properties, reviewing agent listings, approaching vendors directly, and visiting off market opportunities. In some cases, we may employ special tactics to assist find your home, such as door knocking, leaflet drops or direct mailouts. Most of our clients spend 6-8 weeks in this search phase.

STEP FOUR

Inspect

We will attend inspections on site with you to give you the opportunity to view the properties we have put forward. In most cases, our preference is to arrange private inspections for our clients, so you can spend as much time as you need in the property.

STEP FIVE

Due Diligence

Once we find the right property, the next step ensures you are buying something that isn't going to cause any issues down the track. We undertake a thorough Due Diligence process which includes, but is not limited to:

- Arranging building and pest reports,
- Arranging & reviewing Strata Reports,
- Thorough pricing research,
- Liaising with third parties such as tradesmen to provide quotes on any works required,
- Liaising with the local council or Government Authority to check for Development Applications or any planned works which may impact on the property.

STEP SIX

Liaising with Other Professionals

We will keep in regular contact with your Solicitor, Mortgage Broker or Bank to ensure they are ready to act quickly to assist you with securing the property. We can provide clear instruction to these professionals on your behalf and act as an "Operations Manager" to coordinate all parties during the process to ensure the most efficient outcome possible.

STEP SEVEN

Negotiate the Purchase

Once we've completed thorough Due Diligence, you will have a very strong indication as to where the value of a prospective purchase sits. During this process of negotiation, we will take instructions from you and then get to work, to ensure you get the best purchase price possible for the property you wish to buy.

STEP EIGHT

Bid at Auctions

Auctions can be terrifying for the unprepared bidder. We will attend auctions with you and bid on your behalf. This ensure you are properly represented and takes the emotion out of the auction process.

STEP NINE

Post Exchange Care

We provide an end to end service, so we will take care of everything during your Settlement Period to ensure you're able to meet your obligations in relation to the contract.

Before taking ownership of a property, it is important that it is inspected thoroughly to check for any unnoticed damage, or to ensure that any agreed improvements have been carried out as per the contract. We will walk you through this process to ensure there are no loose ends that need tying up before you pick up the keys.

STEP TEN

Welcome home.

What is *next*?

Once you've decided which service is right for you and engaged us, our experienced Buyers' Agents will immediately begin work on your brief.

We will keep in close contact with you through the whole process, ensuring you are up to date every step of the way.

Contact Us

PHONE

+61 452 261 642

EMAIL

hello@buyersmarketba.com.au

ADDRESS

Shop 1/59 Oxford Street,
Bondi Junction NSW 2022

What *our clients* say

“None of this would have been possible on our own so I really can't recommend Matt and the team enough.”

Andrew & Cristie - Bronte, NSW

“We bought the best house that we had seen during our whole search”

John & Sarah - Bondi, NSW

“You undoubtedly saved me many thousands of dollars on the purchase price by securing the property prior to the open home, and by knowing how to negotiate with the agent on my behalf.”

Karen E - Coogee, NSW

“The reviews here say it all: Matt is an absolute pleasure to work with – easygoing, upfront, unpretentious and professional.”

Nick & Georgia - Bondi, NSW

Shop 1/59 Oxford Street,
Bondi Junction NSW 2022

www.buyersmarketba.com.au

Thank you.